# 

#### Laurel Perfumes \_\_\_\_\_ Company Profile 2019 \_\_\_\_\_





Laurel Perfumes has stood strong in the fragrance industry for over fifteen years.

We set foot in the Middle East with our own brands and manufacturing facility in 2016 and have grown significantly since then with our own team in UAE, Bahrain and Kuwait as well as customers across the GCC.

This has been supported by significant investment into R&D, Design, Supply Chain and Retail Branding.

Our team brings almost 100 years of combined experience in FMCG distribution, retail, manufacturing and trading across multiple industries in Asia and the Middle East.

With the consumer at the heart of everything we do, we have an ambitious agenda of delivering ingenious offerings to the market.



## World Of Fragrances

In the world of fragrances, one often comes across terms like Eau de Cologne, Eau de Toilette and Eau de Parfum. What do these different terms mean?

These classifications reflect how their fragrance concentration affects the way each scent projects and how the notes within it sit on your skin.

#### Eau de Cologne (EDC)

Concentration of perfume oils: 2% to 5%. The lightest concentration of commercial perfumes lasts up to 3 hours before you need to reapply. It was once the most popular concentration level for both men and women, but is now more commonly used for male fragrances.

#### Eau de Toilette (EDT)

Concentration of perfume oils: 4% to 10%. Many designer perfumes are released in both EDT and EDP concentrations, but the EDT version is usually fresher, lighter, and focuses more on the top notes. Depending on the type of fragrance family, EDT scents can last from 3 to 4 hours, and its subtlety works great for summer or the workplace.



World Of Fragrances

#### Eau de Parfum (EDP)

Concentration of perfume oils: 10% to 20%. EDP is often the highest concentration of perfumes sold in stores, and it is also the most popular as women tend to consider this as a benchmark for a fragrance house's trademark scent. It is still very wearable and lasts up to 5 hours. EDPs also tend to have stronger base notes, only revealing the perfume's true scent after a couple of hours on the skin.

#### **Extrait de Parfum**

Concentration of perfume oils: 15% to 40%. The high percentage of fine oils used in this range means that the cost is significantly higher, which is why it is also less common. They are sold in smaller quantities and you can usually find them at niche perfumeries. Depending on the notes used, it can last for up to 8 hours. This is perfect for outdoor night events.

#### **Attar Parfum**

Concentration of perfume oils: 100%. This is pure fragrance oil without additives like water or alcohol – which are usually added to complete the physical makeup of perfumes. Mostly found in traditional Middle Eastern perfumeries, this concentration is extremely expensive and sold in very limited quantities. It is so strong that a dab or two is enough to last for more than 12 hours.



World Of Fragrances

#### **Vision Statement**

"We create moments of endearing value every day for our consumers around the world, by inspiring emotions through our fragrances."

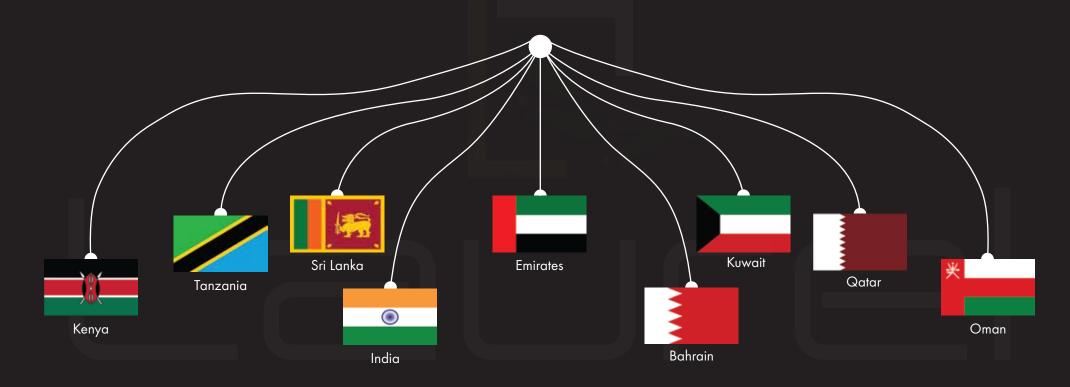
Fragrances have played a role in man's life since time immemorial - from the ancient civilizations of India and Arabia to the royal courts of France and Italy. For centuries, each type of olfactory note has been known to have varying effects on human psychology. Using this as inspiration, our highly skilled perfume "noses" have created high quality fragrances for different moods and emotions. This unwavering focus on fragrance quality and a constant desire to continuously provide a better perfume experience, gives us a strong foundation for success.

#### **Our mission**

Our mission is to scale down the dilemma in the consumer's lifestyle choices, while providing quality European fragrances at affordable price points.



### Our Products Are Avaílable In These Countríes





## Our Sales Channels







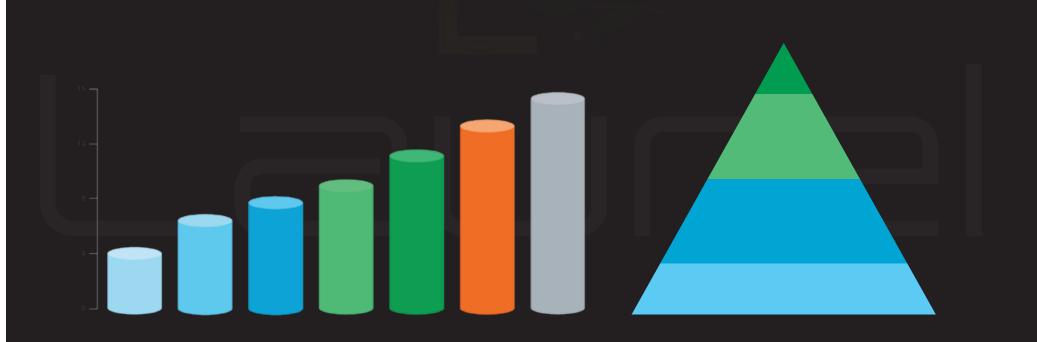


- Retail shops and kiosks in shopping malls
- Laurel's own kiosks in some of Bahrain's leading malls



## Business development and Volume

 Our factory production is growing consistently as a result of the strong success of our brands in all markets, including GCC and India. This success is a result of our diligent teamwork and strong marketing, sales and brand strategies.





 We are working towards covering markets globally (Middle East, Africa, Asia, Europe, North America).



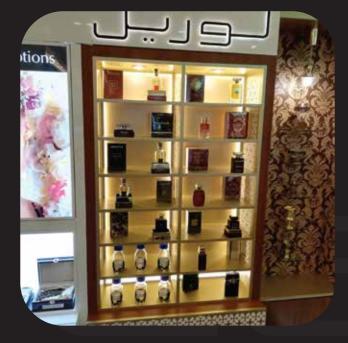






















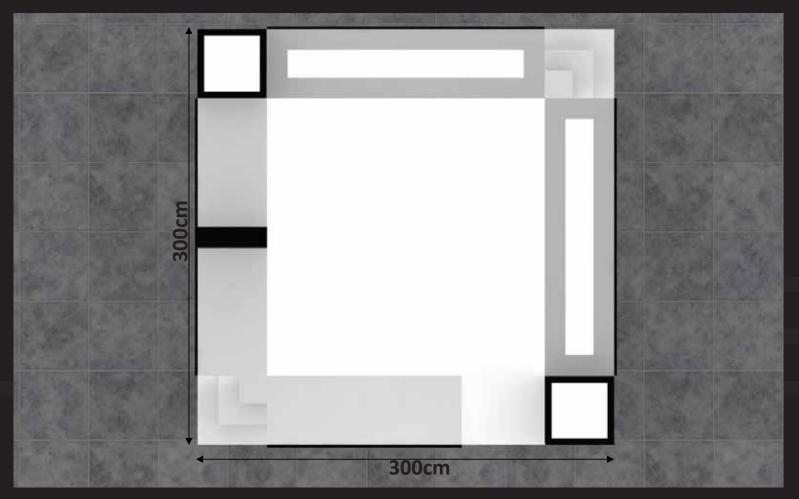


## New Kíosk Concept Floor Plan

Since we are growing and expanding globaly and rapidly, we have started our plan of improving our retail Kiosks design concept in parallel with the development and improvement of our product range in order to satisfy our customer's tastes and to achieve our goals.



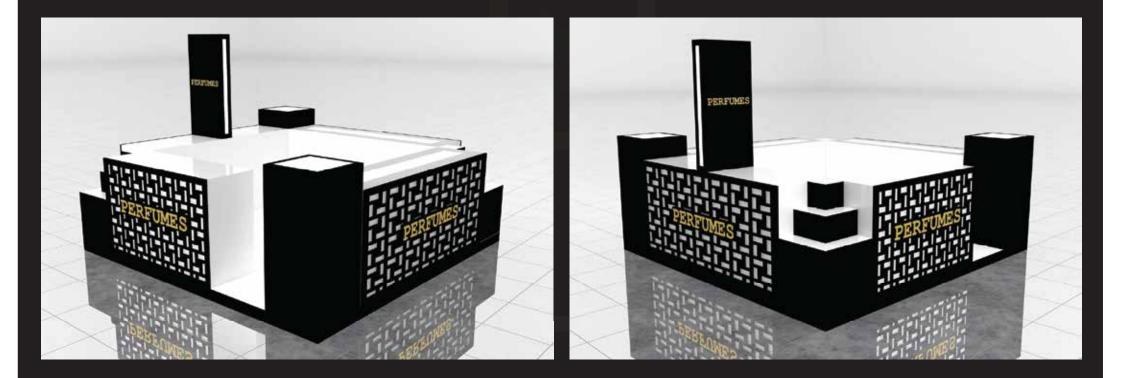
## New Kíosk Concept Floor Plan



Our new kiosk concept is under development



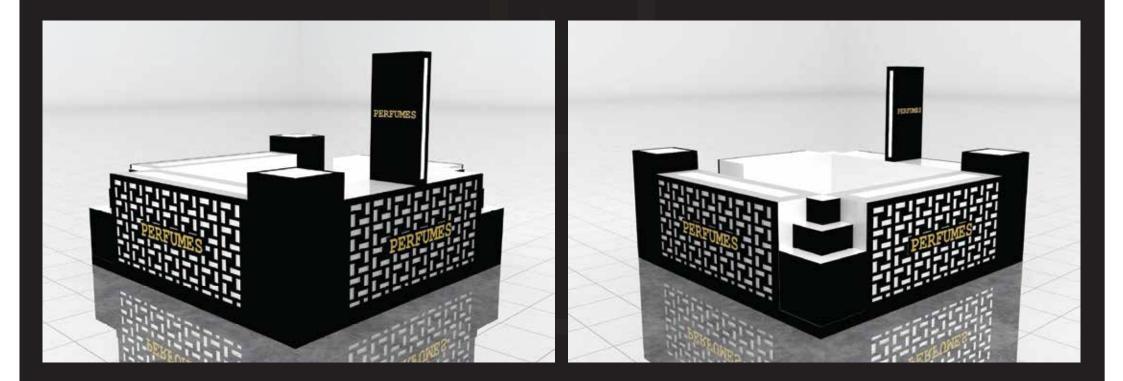
## New Kiosk Concept



Our new kiosk concept is under development



## New Kiosk Concept



Our new kiosk concept is under development



Our Brands



GRASIANO is a trendy collection of European perfumes for today's youth. Affordable EDTs to meet their quirky and fun lifestyle needs. Total of 24 perfumes.



Rediscover exquisite French perfumes from J BY JANVIER Aspirational and magical EDPs for every person and occasion Total of 12 perfumes.

JANVIER

ARALIYA

Elegant, long-lasting EDPs with both French and Oriental notes. Total of 16 perfumes, upcoming launch of 32 perfumes.

# ARALIYA

ICONIC

Prestige, premium perfumes specially designed for our most discerning customers. Subtle, sophisticated, luxurious, iconic Total of 8 perfumes,upcoming launch of 30 perfumes.





Fleur

#### **Blue Laguna**

An Italian scent with the sparkling freshness of mint and neroli leaves, Blue Laguna keeps the wearer energised throughout his day.

Denotes :FreshnessFor :MenFragrance Description :Mint, neroliSource :ItalySize :100ml



This alluring perfume can be described as an invigorating fragrance comprised of the aromas of ylang-ylang and roses.

| Denotes :<br>For :<br>Fragrance Description | Alluring<br>Women |
|---|-------------------|
| Fragrance Description<br>Source :<br>Size : | France<br>100ml   |



#### Kiss Me

A vibrant and sensual French scent made from sambac and Tunisian orange, Kiss Me keeps rejuvenating, boosting and energizing the wearer.

| Denotes:              | Beautiful life              |
|-----------------------|-----------------------------|
| For :                 | Women                       |
| Fragrance Description | 1 : Sambac, Tunisian orange |
| Source :              | France                      |
| Size :                | 100ml                       |



## Lady of the Night

The intense and deep fragrance combination of pink roses and peaches in this French scent is a sensory hallmark of style and sophistication.

| Denotes :<br>For :      | Sophisticated<br>Women |
|-------------------------|------------------------|
| Fragrance Description : | Pink rose, peach       |
| Source :                | France                 |
| Size:                   | 100ml                  |

ady of the night







Mystery man

#### Legion

With Legion, one can discover a luxurious fragrance that evokes masculinity through its spicy odour.

| Denotes :             | Refined            |
|-----------------------|--------------------|
| For :                 | Men                |
| Fragrance Description | : Masculine, spicy |
| Source :              | Italy              |
| Size:                 | 100ml              |



The mystery man is an Italian concoction which results in an olfactory intoxication with the citrusy aroma of fresh bergamot.

| Denotes :             | Wild              |
|-----------------------|-------------------|
| For :                 | Men               |
| Fragrance Description | : Fresh, bergamot |
| Source :              | Italy             |
| Size:                 | 100ml             |





#### **Night Fall**

The added touch of citrusy aroma to this rich fruity scent, sets out the masculinity of this exotic French scent.

| Denotes :             | Exotic          |
|-----------------------|-----------------|
| For :                 | Men             |
| Fragrance Description | : Fruity, lemon |
| Source :              | France          |
| Size:                 | 100ml           |





#### My Marilyn

This perfume is floral blend of jasmine and roses, which reminisces the classic and eternal elements of any Italian perfume.

| Denotes | 5:             | Timeless        |
|---------|----------------|-----------------|
| For     | :              | Women           |
| Fragran | ce Description | : Jasmine, rose |
| Source  | :              | Italy           |
| Size    | :              | 100ml           |



mg marilyn





X Man

Verve

#### Seal No. 6

Add the elements of thrill and mystery, romance and adventure to your life by wearing this masculine French perfume, Seal No.6.

| Denotes :             | Thrilling     |
|-----------------------|---------------|
| For :                 | Men           |
| Fragrance Description | : Warm, spicy |
| Source :              | France        |
| Size:                 | 100ml         |



This fragrance made from a blend of calabrian lemon, black amber, White Musk and patchouli, designed specially for men, some women love to wear it as well.

| У        |
|----------|
|          |
|          |
| <b>y</b> |





#### Valentina

This fragrance made from combination of orange blossom, silky rose petals and peony, feminine perfume

| Denotes :          | Floral, Fruity             |
|--------------------|----------------------------|
| For :              | Women                      |
| Fragrance Descript | ion : Rose petals, Vanilla |
| Source :           | France                     |
| Size:              | 100ml                      |



This fragrance is popular today, this fresh fougere fragrance inspired many wannabe's, masculine

| Denotes :             | Citrus, Woody  |
|-----------------------|----------------|
| For :                 | Men            |
| Fragrance Description | : Fruity, Musk |
| Source :              | France         |
| Size:                 | 100ml          |







**D'illusion** 

**Blue Aura** 

#### Escobar

This fragrance contains notes of Cedar, Leather and Oriental tones, it has 6-4 hour longevity and moderate sillage

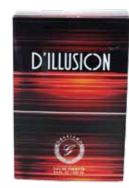
| Denotes :             | Woody, Aromatic        |
|-----------------------|------------------------|
| For :                 | Men                    |
| Fragrance Description | : Warm, Spicy, Leather |
| Source :              | France                 |
| Size:                 | 100ml                  |



This fragrance is dedicated to men who appreciate tradition and classic and this is the reason why this perfume always modern

| Denotes :<br>For :      | Chypre, Leathery<br>Men |
|-------------------------|-------------------------|
| Fragrance Description : | Citrus, Flowery         |
| Source :                | France                  |
| Size:                   | 100ml                   |





#### Divine

This fragrance described as cutting-edge, timeless and luxurious, this magic potion will linger into the dark hours of the night with mesmerizing notes that can not be ignored.

| Oriental, Floral              |
|-------------------------------|
| Women                         |
| : Vanilla, Lily of the Valley |
| France                        |
| 100ml                         |
|                               |





This fragrance is a casual and breezy, sparkling fruity - floral scent that evokes the spirit of summer

| Denotes : | Floral, Citrus, Woody, Musky     |
|-----------|----------------------------------|
| For :     | Women                            |
| Fragrance | Description : Jasmine, Cedarwood |
| Source :  | France                           |
| Size :    | 100ml                            |
|           |                                  |



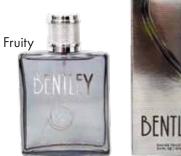




#### **Bentley**

This fragrance way of seduction is an art, which finds a perfect balance between confidence and nonbalance

Aromatic, Aquatic, Fruity Denotes : For : Men Fragrance Description : Lavendar, Floral Source : France Size: 100ml



tests for

ORLANDO

#### **Mystery Girl**

This fragrance gentle and graceful and tries to capture a walk down the Parisian rose gardens with modern touch.

| Denotes :                                      | Floral, Amber |  |
|--|---------------|--|
| For :  | Women         |  |
| Fragrance Description : Rose Damascene, Litchi |               |  |
| Source :                                       | France        |  |
| Size:  | 100ml         |  |



#### Orlando

This fragrance aims to target a new type of man with a new masculinity.

| Denotes :               | Aromatic, Woody, Musk |
|-------------------------|-----------------------|
| For :                   | Men                   |
| Fragrance Description : | : Orange, Patchouli   |
| Source :                | France                |
| Size:                   | 100ml                 |



This fragrance for men is a scent of freedom , full of wind and water

| Denotes : |                 |
|-----------|-----------------|
| For :     |                 |
| Fragrance | e Description : |
| Source    | : F             |
| Size:     |                 |
|           |                 |

Marino

Citrus, Chypre Men Mint, Marine France 100ml







#### **Jock Star**

This fragrance is sporty represents power, dynamism and Energy

| Denotes :                                   | Woody  |  |
|---|--------|--|
| For :                                       | Men    |  |
| Fragrance Description : Rose, Wood, Aquatic |        |  |
| Source :                                    | France |  |
| Size:                                       | 100ml  |  |



**Glam Glam** 

**Eternal** 

This fragrance contains jasmine absolute and rose absolute, flowers are enhanced and enriched with touch of florentine iris

| Denotes : | Fruity, Floral                |
|-----------|-------------------------------|
| For :     | Women                         |
| Fragrance | Description : Patchouli, Rose |
| Source :  | France                        |
| Size:     | 100ml                         |
|           |                               |





#### **Island Spray**

This fragrance is clear as spring water combining the spray of a waterfall, the fragrance of flowers and the scent of the springtime forest

| Denotes :    | Floral, Musky                   |
|--------------|---------------------------------|
| For :        | Men                             |
| Fragrance De | scription : Mandarin, Patchouli |
| Source :     | France                          |
| Size:        | 100ml                           |





| Denotes :               | Aromatic, Woody     |
|-------------------------|---------------------|
| For :                   | Men                 |
| Fragrance Description : | Rosemary, Coriander |
| Source :                | France              |
| Size :                  | 100ml               |
|                         |                     |

The fragrance man embodies strength, insolence and emotion, it is a powerful scent and an explosive







#### **Bad Girls Code**

A dark, sweet blend of vanilla and coffee, Bad Girls Code is a scent which leaves behind a trail of mystery.

Denotes :Dark & MysteriousFor :WomenFragrance Description:Vanilla, coffee, sweetSource :FranceSize :100ml





## JANVIER

Inanna

#### Belle Ame

Belle ame, a perfect balance of woody, musky and white floral essence is the ideal choice for the captivating woman

Denotes :CaptivatingFor :WomenFragrance Description :Woody, musky, white floralSource :FranceSize :100ml



#### 1 FOR I

An expertly crafted and elegant scent, 1 for I is a spicy and aromatic fragrance that signifies a man's virtue and influence.

| Denotes                                 | 5: | Inspiring & virtuous |
|---|----|----------------------|
| For                                     | :  | Men                  |
| Fragrance Description : Aromatic, Spicy |    |                      |
| Source                                  | :  | France               |
| Size                                    | :  | 100ml                |



A sweet and floral blend, Inanna not only illuminates a woman's day, but also is a statement of affluence.

Denotes :Affluent & shiningFor :WomenFragrance Description :Floral, sweetSource :FranceSize :100ml





#### **Blue Sun**

Blue Sun is a luminous blend of fruity and sweet aromas, making it a bright and floral fragrance.

Denotes :Bright & FloralFor :WomenFragrance Description :Fruity, sweetSource :FranceSize :100ml



This scent is a striking masculine composition of citrusy, woody and floral notes, giving it the perfect blend of freshness and purity.

Denotes :Fresh & pureFor :MenFragrance Description : Citrus, woody, floralSource :FranceSize :100ml

JANVIER

**Citron Vert** 

**Homme Vert** 



#### Homme Orange

Everything about Homme Orange's ozonic, aquatic, fresh and spicy fragrance signifies the warmth and inviting aura of the wearer.

| Denotes:                | Warm & inviting               |
|-------------------------|-------------------------------|
| For :                   | Men                           |
| Fragrance Description : | Ozonic, aquatic, fresh, spicy |
| Source :                | France                        |
| Size :                  | 100ml                         |
|                         |                               |



Homme Vert's fragrance celebrates affluence, richness and masculinity with the warmth of spice and cinnamon.

| Denotes :             | Affluent & rich         |
|-----------------------|-------------------------|
| For :                 | Men                     |
| Fragrance Description | : Warm, spicy, cinnamon |
| Source :              | France                  |
| Size:                 | 100ml                   |







Ownow

#### Julien

Being a powerfully seductive fragrance, Julien is blend of fresh, spicy, and citrus fruits that define masculine harmony.

Denotes :Profoundly sensualFor :MenFragrance Description :Citrus, fresh, spicySource :FranceSize :100ml



The harmonious blend of citrus, fruits and vanilla essence, Ownow brings about complete rejuvenation.

Denotes :RefreFor :MenFragrance Description :CitruSource :FranSize :100

Refreshing & exotic Men : Citrus, vanilla, fruity France 100ml



#### Kalon

Kalon is a powdery, woody fragrance defining timelessness, for the evergreen woman.



An aromatic mix of citrus and woody essence, Serieux has a flawless scent which provides a sense of both rejuvenation and comfort.

Denotes : For : Fragrance Description : Source : Size:

Serieux

Invigorating & soothing Men Aromatic, citrus, woody France 100ml





Carnation,

Jasmine,

Tuberose

# ARALIYA

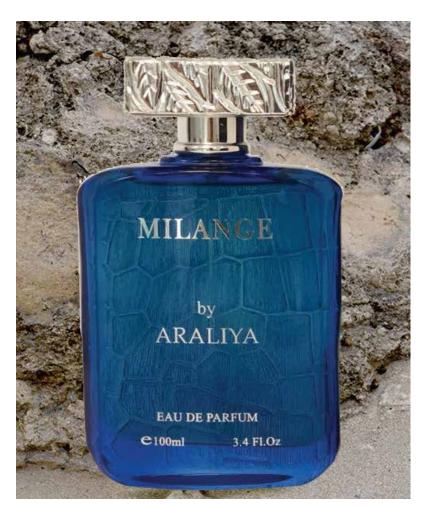
#### Milange

#### **Top Note**

Middle Note **Base Note** 

Coriender, Wild Berries, Plum Anise, Rosewood

Vetiver, musk, Sandalwood, Orange Flowers, Virginia Cedar, Amber, Vanille









Apple,

Patchouli

# ARALIYA

#### Executive

Top Note

Middle Note **Base Note** 

Bergamot, Fresh, Orange

Citrus, Labdanum, Musk, Vanilla Cedarwood, Guaiac Wood,









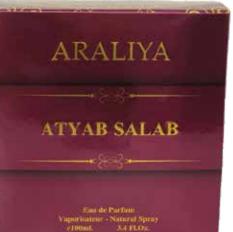
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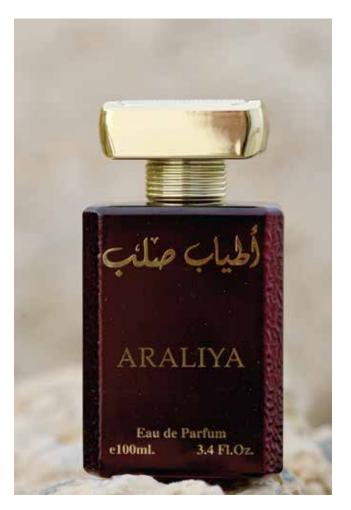
Top Note

Middle Note Base Note

Lime, Pepper, Patchouli, Lavender, Cypriol Rose, Jasmine Amber, Leather, Oud, Smoky









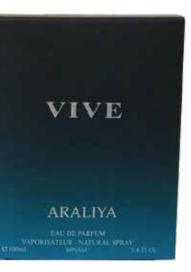
#### Vive

<u>Top Note</u>

Middle Note Base Note

Fruity, Fresh, Rose, Jasmine, Bergamot, Patchouli, Apple, Lemon Amber White Amber, Musk, Oakmoss, Powdery









#### **Al Khalis**

(Natural Oud Oil)







#### Dehn Al Oud Alkhalis Al Abiyadh

(Natural Oud Oil)









#### **Classic Brown**

| I OD NOTE IVIIDAIE NOTE Base NOT | Top Note | Middle Note | Base Note |
|----------------------------------|----------|-------------|-----------|
|----------------------------------|----------|-------------|-----------|

Sweet, Floral Rose, Jasmine, Woody, Sandal

Powdery, White Amber, Musk







#### **Classic Black**

| Тор | Note |  |
|-----|------|--|
|     |      |  |

Middle Note Base Note

Sweety, Fruity, Peach, Aromatic Mandarine, Amber Amber, Patchouli, Musk







#### **Classic White**

| <u>Top Note</u> | <u>Middle Note</u> |
|-----------------|--------------------|
| Sweet,          | Strawberry,        |
| Apple,          | Pineapple,         |
| Peach           | Rose, Jasmine      |

Woody, Musk, Powdery

**Base Note** 







# ARALIYA

#### Juene

Top Note

Middle Note Base Note

Green Grapefruit, Mint, Orange Rose, Cinnamon, White Amber, Spice, Leather Patchouli, Woody









Lavender

### ARALIYA ICONIC

### **Royal Touch**

#### Top Note

Middle Note **Base Note** 

Gelsomino, Saffron, Pompelmo

Legni Dolci, Amber, Salvia, Muschio, Quercia







### Soft Touch

Top Note

Rose, Bergamot, Tangerine, Jasmine

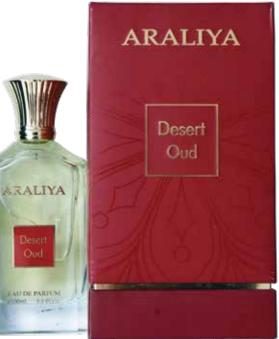
| Middle Note                                      | Base Note           |         |
|--|---------------------|---------|
| Orange<br>Bossom,<br>White<br>Flowers,<br>Peach, | Amber,<br>Cedarwood |         |
| Tuberose   | ARALIYA             | ARALIYA |

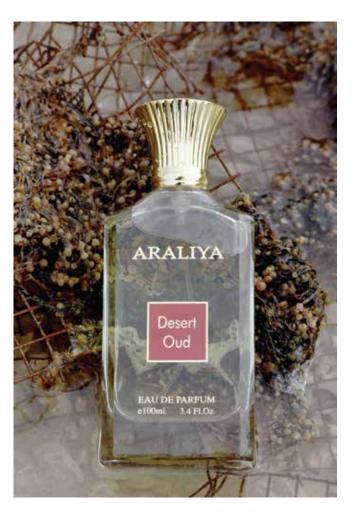




### Desert Oud

| <u>Top Note</u> | Middle Note                       | <b>Base Note</b>        |
|-----------------|-----------------------------------|-------------------------|
| Sweet, Rose     | Cardamom,<br>Patchouli,<br>Sandal | Musk,<br>Amber,<br>Oudh |
|                 |                                   |                         |





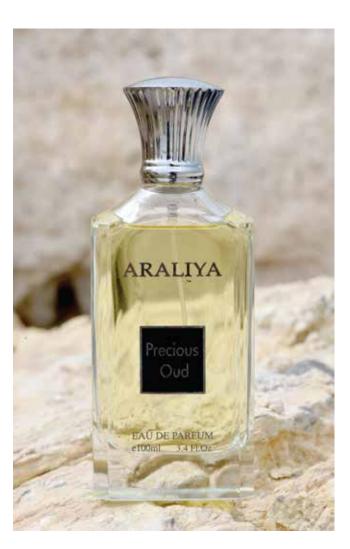


#### **Precious Oud**

| <u>Top Note</u> | Middle Note    |
|-----------------|----------------|
| Lemon,          | Rose, Cypriol, |
| Spicy           | Cedar          |

Base Note Agarwood, Musk, Dry Wood, Sandal









Middle Note

Bulgarian

Rose Oil,

Peony,

Tobacco

## ARALIYA ICONIC

### Pink Elixir

Lemon, Coriander, Pink Pepper

**Top Note** 

Cashmere Wood, Amber, Musk,

**Base Note** 







Middle Note

Rose,

Geranium,

Cinnamon

Raspberry,

### ARALIYA ICONIC

#### **Dark Elixir**

| 0 ( )       |
|-------------|
| Grapefruit, |
| Mandarin,   |
| Pineapple,  |
| Davana,     |
| Nutmeg,     |
| Saffron     |

Top Note

Amber, Benzoin, Vibrant (Madagascar), Wood, Rock Rose, Jasmine, Lily Moss, Of The Valley Leather, Patchouli

**Base Note** 







#### Your Secret

| <u>Top Note</u> | <u>Middle Note</u>                             | <b>Base Note</b>                    |
|-----------------|--|-------------------------------------|
| Orange,<br>Rose | Lavender,<br>Rosemary,<br>Cedarwood,<br>Sandal | Oudh,<br>Jasmine,<br>Musk,<br>Amber |







### **Oud Intense**

| <u>Top Note</u> | Middle Note                                    | <b>Base Note</b>                    |
|-----------------|--|-------------------------------------|
| Orange,<br>Rose | Lavender,<br>Rosemary,<br>Cedarwood,<br>Sandal | Oudh,<br>Jasmine,<br>Musk,<br>Amber |





